

**GOVERNMENT OF RAJASTHAN
OFFICE OF THE ADDITIONAL CHIEF ENGINEER (PPP)
PUBLIC WORKS DEPARTMENT
JACOB ROAD, CIVIL LINES JAIPUR (RAJASTHAN)**

REQUEST FOR EXPRESSIONS OF INTEREST

Country: India

Name of Project: Rajasthan State Highways Development Program II(P157141)

Loan No./Credit No./ Grant No :

Reference No. (as per Procurement Plan): P157141

Assignment Title: Consultancy Services as Authority Engineer for development and upgradation of:

1. Banar - Bhopalgarh – Kuchera Highway section of SH-63 (WB/RSHDP II/EPC/01),
2. Bhawi - Pipar – Khimsar Highway section of SH-86C (WB/RSHDP II/EPC/02) and
3. Jodhpur-Marwar Junction-Jojawar section of SH-61 & 61A (WB/RSHDP II/EPC/03).

The Government of Rajasthan through Government of India has applied for financing from the World Bank (WB) toward the cost of Rajasthan State Highway Development Program-II. Part of this financing will be used for eligible payments under the development and upgradation for following Projects is as follows:

S. No.	Project	Project Length (in Km)	Indicative Cost of Construction (Rs. in million.)	Period of Project for Contractor (in months)	Period of Project for Authority Engineer (in months)
1	Banar - Bhopalgarh – Kuchera Highway section of SH-63 WB/RSHDP II/EPC/01	126.50	2403.50	Construction Period (15 Months) + Maintenance/ DLP Period (60 Months)	Construction Period + Maintenance/ DLP Period (12 Months)
2	Bhawi - Pipar – Khimsar Highway section of SH-86C WB/RSHDP II/EPC/02	83.225	1060.00	Construction Period (15 Months)+ Maintenance/ DLP Period (60 Months)	Construction Period + Maintenance/ DLP Period (12 Months)
3	Jodhpur-Marwar Junction-Jojawar section of SH-61 & 61A WB/RSHDP II/EPC/03	119.095	3317.00	Construction Period (24 Months)+ Maintenance/ DLP Period (60 Months)	Construction Period + Maintenance/ DLP Period (12 Months)
	Total	328.82	6780.50		

1. The Consulting Services (“the Services”) for Authority Engineer shall include review of Design, Drawings, Quality Assurance Plan, methodology, monthly progress report furnished by the Contractor, inspection of Construction Works and pre-construction review of manufacturer’s test reports and standard samples of manufactured Materials, monitoring of Project, Quality Control and Making Engineering decisions, contract management, providing advisory services to the client for administering successful and timely implementation of the construction contract under EPC mode of development, which is envisaged to be completed in 15/24 months of construction period plus five years of performance based maintenance /defects liability period.
2. The Terms of Reference (TOR) for the assignment are attached at **Annexure-I**.
3. The Public Works Department Rajasthan, Jaipur (India) now invites eligible consulting firms (“**Consultants**”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services in the format **Annexure-II**.
4. The Short listing criteria are as per **Annexure-III**.
5. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank’s “Procurement Regulations for Investment Procurement Financing (IPF) Borrowers” July 2016 Revised November 2017 (“Procurement Regulations”), setting forth the World Bank’s policy on conflict of interest.
6. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, the maximum number of Joint Venture partners is limited to 2 (i.e. one lead + 1 JV partners). Formulation of more than one JV/association with different partners for the same work is not allowed and all such proposal involving the firms shall be treated as non-responsive. If the consultant submits bids as sole applicant and also in JV/Association with another consultant, both bids shall be summarily rejected. No consultant shall submit more than one bid. All the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
7. A Consultant will be selected in accordance with the Quality and Cost based Selection method set out in the Procurement Regulations for IPF Borrowers” July 2016 Revised November 2017(“Procurement Regulations”).

8. Further information can be obtained from the address below during office hours i.e. 0930 to 1800 hours.

Office of Additional Chief Engineer (PPP)
Mr. Anoop Kulshreshtha,
Nirman Bhawan, Jacob Road
Civil Lines, Jaipur -302006, Rajasthan, India
Tele: +91 141 2223547
Email: aceppp.pwd@rajasthan.gov.in
Website: <http://www.pwd.rajasthan.gov.in>

9. The Consultants should note that along with online submission of Expression of Interest, a physical copy of the Expression of Interest(EoI) shall be submitted in the office mentioned above on / before due date.
10. The Expression of Interest along with all relevant documents should be submitted online on <https://eproc.rajasthan.gov.in> before the due date and time. i.e. March 05, 2018 upto 11:30 Hrs IST.
11. Physical Expression of Interest (EoI) in sealed envelope, complete in all respect, shall be submitted :-
- to the address above, on or before 05.03.2018 by 11:30 Hrs. IST.
 - a non-refundable Application Fee in the form of Demand Draft or Bankers Cheque of INR 10,000/- (Rupees Ten Thousand) (inclusive of taxes if any) payable at Jaipur in favour of " Project Director (PPP), PWD, Jaipur", if downloaded from websites.
 - a non-refundable Processing Fee of INR 1000/- (Rupees One Thousand) in the form of Demand Draft or Bankers Cheque in favour of " MD RISL" payable at Jaipur.
12. The EOI shall be opened on 05.03.2018 by 12:30 Hrs. IST in the office of the Additional Chief Engineer (PPP) PWD Rajasthan Jaipur in the presence of applicants who choose to be present.
13. The step wise procedure of requesting Expression of Interest through e-procurement portal of the Employer is detailed below:

Online submission of bids through Government of Rajasthan e-portal <http://eproc.rajasthan.gov.in>, can be made by the interested bidders after enrolling with the above mentioned web site using the option "Click here to Enroll". This enrollment is free at this point of time. Possession of a Valid Class II/III Digital Signature Certificate (DSC) in the form of smart card/e-token in the Company's name is a prerequisite for registration and

participating in the bid submission activities through this web site. Digital Signature Certificates can be obtained from the authorized certifying agencies, details of which are available in the web site <http://eproc.rajasthan.gov.in> under the link "Information about DSC". The web site also has user manuals with detailed guidelines on enrollment and participation in the online bidding process. The user manuals can be downloaded for ready reference.

12/2/2018
Anoop Kulshrestha

Additional Chief Engineer (PPP)
PWD, Rajasthan

Annexure-I

TERMS OF REFERENCE FOR AUTHORITY'S ENGINEER

1. Scope

- 1.1. The Terms of Reference (the "TOR") for the Authority Engineer pursuant to the following EPC Contracts are being specified as under:

Project	Project Length (Km)	Indicative Cost of Construction (Rs in million.)
Banar - Bhopalgarh – Kuchera Highway section of SH-63 WB/RSHDP II/EPC/01	126.50	2403.50
Bhawi - Pipar – Khimsar Highway section of SH-86C WB/RSHDP II/EPC/02	83.225	1060.00
Jodhpur-Marwar Junction-Jojawar section of SH-61 & 61A WB/RSHDP II/EPC/03	119.095	3317.00

- 1.2. The TOR shall apply to construction and maintenance of the Project Highway.

2. General

- 2.1. The Authority's Engineer shall discharge its duties in a fair, impartial and efficient manner, consistent with the highest standards of professional integrity and Good Industry Practice.
- 2.2. The Authority's Engineer shall perform the duties and exercise the authority in accordance with the provisions of Agreement, but subject to obtaining prior written approval of the Authority before determining:
- (a) Any Time Extension.
 - (b) Any additional cost to be paid by the Authority to the Contractor;
 - (c) The Termination Payment; or
 - (d) Any other matter which is not specified in (a), (b) or (c) above and which creates an obligation or liability on either Party for a sum exceeding 0.2% of Contract Price.
- 2.3. The Authority's Engineer shall submit regular periodic reports, at least once every month, to the Authority in respect of its duties and functions under this Agreement. Such reports shall be submitted by the Authority's Engineer within 10 (ten) days of the beginning of every month.
- 2.4. The Authority's Engineer shall inform the Contractor of any delegation of its duties and responsibilities to its suitably qualified and experienced personnel; provided, however, that it shall not delegate the authority to refer any matter for the Authority's prior approval.

- 2.5. The Authority's Engineer shall aid and advise the Authority on any proposal for Change of Scope.
- 2.6. In the event of any disagreement between the Parties regarding the meaning, scope and nature of Good Industry Practice, as set forth in any provision of the Agreement, the Authority's Engineer shall specify such meaning, scope and nature by issuing a reasoned written statement relying on good industry practice and authentic literature.

3. Construction Period

- 3.1. During the Construction Period, the Authority's Engineer shall review the Drawings furnished by the Contractor along with supporting data, including the geo-technical and hydrological investigations, characteristics of materials from borrow areas and quarry sites, topographical surveys, and the recommendations of the Safety Consultant in accordance with the provisions of EPC Agreement. The Authority's Engineer shall complete such review and send its observations to the Authority and the Contractor within 15 (fifteen) days of receipt of such Drawings; provided, however that in case of a Major Bridge or Structure, the aforesaid period of 15 (fifteen) days may be extended upto 30 (thirty) days. In particular, such comments shall specify the conformity or otherwise of such Drawings with the Scope of the Project and Specifications and Standards.
- 3.2. The Authority's Engineer shall review any revised Drawings sent to it by the Contractor and furnish its comments within 10 (ten) days of receiving such Drawings.
- 3.3. The Authority's Engineer shall review the Quality Assurance Plan submitted by the Contractor and shall convey its comments to the Contractor within a period of 21 (twenty- one) days stating the modifications, if any, required thereto.
- 3.4. The Authority's Engineer shall complete the review of the methodology proposed to be adopted by the Contractor for executing the Works, and convey its comments to the Contractor within a period of 10 (ten) days from the date of receipt of the proposed methodology from the Contractor.
- 3.5. The Authority's Engineer shall grant written approval to the Contractor, where necessary, for interruption and diversion of the flow of traffic in the existing lane(s) of the Project Highway for purposes of maintenance during the Construction Period in accordance with the provisions of EPC Agreement.
- 3.6. The Authority's Engineer shall review the monthly progress report furnished by the Contractor and send its comments thereon to the Authority and the contractor within 7 (seven) days of receipt of such report.
- 3.7. The Authority's Engineer shall inspect the Construction Works and the Project Highway and

shall submit a monthly Report bringing out the results of inspections and the remedial action taken by the Contractor in respect of Defects or deficiencies. In particular, the Authority's Engineer shall include in its Report, the compliance of the recommendations made by the Safety Consultant.

- 3.8. The Authority's Engineer shall conduct the pre-construction review of manufacturer's test reports and standard samples of manufactured Materials, and such other Materials as the Authority's Engineer may require.
- 3.9. For determining that the Works conform to Specifications and Standards, the Authority's Engineer shall require the Contractor to carry out, or cause to be carried out, tests at such time and frequency and in such manner as specified in the Agreement and in accordance with Good Industry Practice for quality assurance. For purposes of this, the tests specified in the IRC Special Publication-11 (Handbook of Quality Control for Construction of Roads and Runways) and the Specifications for Road and Bridge Works issued by MORTH (the "Quality Control Manuals") or any modifications/substitution thereof shall be deemed to be tests conforming to Good Industry Practice for quality assurance.
- 3.10. The Authority's Engineer shall test check all the quantity or number of tests prescribed for each category or type of test for quality control by the Contractor.
- 3.11. The timing of tests referred to and the criteria for acceptance/rejection of their results shall be determined by the Authority's Engineer in accordance with the Quality Control Manuals. The tests shall be undertaken on a random sample basis and shall be in addition to and independent of, the tests that may be carried out by the Contractor for its own quality assurance in accordance with Good Industry Practice.
- 3.12. In the event that results of any tests conducted establish any Defects or Deficiencies in the Works, the Authority's Engineer shall require the Contractor to carry out remedial measures.
- 3.13. The Authority's Engineer may instruct the Contractor to execute any work which is urgently required for the safety of the Project Highway, whether because of an accident, unforeseeable event or otherwise; provided that in case of any work required on account of a Force Majeure Event, the provisions of EPC Agreement shall apply.
- 3.14. In the event that the Contractor fails to achieve any of the Project Milestones, the Authority's Engineer shall undertake a review of the progress of construction and identify potential delays, if any. If the Authority's Engineer shall determine that completion of the Project Highway is not feasible within the time specified in the Agreement, it shall require the Contractor to indicate within 15 (fifteen) days the steps proposed to be taken to expedite progress, and the period within which the Project Completion Date shall be achieved. Upon receipt of a report from the Contractor, the Authority's Engineer shall review the same and send its comments to the Authority and the Contractor forthwith.

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- 3.15. The Authority's Engineer shall obtain from the Contractor a copy of all the Contractor's quality control records and documents before the Completion Certificate is issued pursuant to Clause of EPC Agreement.
 - 3.16. Authority's Engineer may recommend to the Authority suspension of the whole or part of the Works if the work threatens the safety of the Users and pedestrians. After the Contractor has carried out remedial measure, the Authority's Engineer shall inspect such remedial measures forthwith and make a report to the Authority recommending whether or not the suspension hereunder may be revoked.
 - 3.17. In the event that the Contractor carries out any remedial measures to secure the safety of suspended works and users, and requires the Authority's Engineer to inspect such works, the Authority's Engineer shall inspect the suspended works within 3 (three) days of receiving such notice, and make a report to the Authority forthwith, recommending whether or not such suspension may be revoked by the Authority.
 - 3.18. The Authority's Engineer shall carry out, or cause to be carried out, all the Tests specified in Schedule-K and issue a Completion Certificate or Provisional Certificate as the case may be. For carrying out its functions under this Paragraph and all matters incidental thereto, the Authority's Engineer shall act under and in accordance with the provisions of Articles and Schedule of Agreement with Contractor.

4. Maintenance Period

- 4.1. The Authority's Engineer shall aid and advise the Contractor in the preparation of its monthly Maintenance Programme and for this purpose carry out a joint monthly inspection with Contractor.
- 4.2. The Authority's Engineer shall undertake regular inspections, at least once every month to evaluate compliance with the Maintenance Requirements and submit a Maintenance Inspection Report to the Authority and the Contractor.
- 4.3. The Authority's Engineer shall specify the tests, if any, that the Contractor shall carry out, or cause to be carried out, for the purpose of determining that the Project Highways is in conformity with the Maintenance Requirements. It shall monitor and review the results of such tests and remedial measures, if any, taken by the Contractor in this behalf.
- 4.4. In respect of any defect or deficiency referred to, the Authority's Engineer shall, in conformity with Good Industry Practice, specify the permissible limit of deviation or deterioration with reference to the Specifications and Standards and shall also specify the time limit for repair or rectification of any deviation or deterioration beyond the permissible limit.
- 4.5. The Authority's Engineer shall examine the request of the Contractor for closure of any lane(s)

of the Project Highways for undertakings maintenance/repair thereof, and shall grant permission with such modifications, as it may deem necessary, within 5 (five) days of receiving a request from the Contractor. Upon expiry of the permitted period of closure, the Authority's Engineer shall monitor the reopening of such lane (s), and in case of delay, determine the Damages payable by the Contractor to the Authority under Clause of EPC Agreement

5. Determination of costs and time

- 5.1. The Authority's Engineer shall determine the costs, and/or their reasonableness, that are required to be determined by it under the Agreement.
- 5.2. The Authority's Engineer shall determine the period of Time Extension that is required to be determined by it under the Agreement.
- 5.3. The Authority's Engineer shall consult each Party in every case of determination in accordance with the provisions of Clause of EPC Agreement.

6. Payments

- 6.1. The Authority's Engineer shall withhold payments for the affected works for which the Contractor fails to revise and resubmit the Drawings to the Authority's Engineer in accordance with the provision of Clause of EPC Agreement.
- 6.2. Authority's Engineer shall
 - a) within 10 (ten) days of receipt of the Stage Payment Statement from the Contractor pursuant to Clause, determine the amount due to the Contractor and recommend the release of 90 (ninety) percent of the amount so determined as part payment, pending issue of the Interim Payment Certificate; and
 - b) within 15 (fifteen) days of the receipt of the Stage Payment Statement referred to in Clause, deliver to the Authority and the Contractor an Interim Payment Certificate certifying the amount due and payable to the Contractor, after adjustments in accordance with the provisions of Clause of EPC Agreement.
- 6.3. The Authority's Engineer shall, within 15 (fifteen) days of receipt of the Monthly Maintenance Statement from the Contractor pursuant to Clause of EPC Agreement, verify the Contractor's monthly statement and certify the amount to be paid to the Contractor in accordance with the provisions of the Agreement.
- 6.4. The Authority's Engineer shall certify final payment with 30 (thirty) days of the receipt of the final payment statement of Maintenance in accordance with the provisions of Clause of EPC Agreement.

7. Other duties and functions

The Authority's Engineer shall perform all other duties and functions as specified in the Agreement.

8. Miscellaneous

- 8.1.** A copy of all communications, comments, instructions, Drawings or Documents sent by the Authority's Engineer to the Contractor pursuant to this TOR, and a copy of all the test results with comments of the Authority's Engineer thereon, shall be furnished by the Authority's Engineer to the Authority forthwith.
- 8.2.** The Authority's Engineer shall retain at least one copy each of all Drawings and Documents received by it, including 'as-built' Drawings and keep them in its safe custody.
- 8.3.** Within 90 (ninety) days of the Project Completion Date, the Authority's Engineer shall obtain a complete set of as built Drawings in 2 (two) hard copies and in micro film form or in such other medium as may be acceptable to the Authority, reflecting the Project Highway as actually designed, engineered and constructed, including an as-built survey illustrating the layout of the Project Highway and setback lines, if any, of the buildings and structures forming part of project Facilities; and shall hand them over to the Authority against receipt thereof.
- 8.4.** The Authority's Engineer, if called upon by the Authority or the Contractor or both, shall mediate and assist the Parties in arriving at an amicable settlement of any Dispute between the Parties.
- 8.5.** The Authority's Engineer shall inform the Authority and the Contractor of any event of Contractor's Default within one week of its occurrence.

9. PERFORMANCE CLAUSE

Authority's Engineers shall be expected to fully comply with all the provisions of the 'Terms of Reference', and shall be fully responsible for supervising the Designs, Construction and maintenance and operation of the facility takes place in accordance with the provisions of the EPC Agreement and other schedules. Any failure of the Authority Engineer in notifying to Employer and the Contractor on non-compliance of the provisions of the EPC Agreement and other schedules by the EPC Contractor, non-adherence to the provision of ToR and non-adherence to the time schedule prescribed under ToR shall amount to non-performance.

The Authority's Engineer shall appoint its authorized representative, who shall issue on behalf of the Authority's Engineer, the Provisional Completion Certification and Completion Certificate along with the Team Leader and shall carry out any such task as may be decided by Employer. The Authority's Engineer shall take prior approval of Employer before issuing Provisional Completion Certification and Completion Certificate.

Annexure-II

1. Name of the package applied for:-

2. Year of establishment of firm *

Consultant	Year of Establishment	Country	Type of Organization			
			Individual	Partnership	Corporation	Other
Individual / Lead Partner (of JV)/ Minor Partner of JV/Associate.						

NOTE: - Year of Establishment of Lead Partner of JV shall be considered.

*Copy of Certificate of incorporation shall be submitted.

3. Office/Business Address/Telephone nos./Cable Address.

4. Narrative description of firm (Not more than 2 sheets)

5. Name of two (2) principals who may be contacted with title and telephone number/fax number/e-mail.

6. Financial Statement of the last three years.

S.No.	Particular	2016-17	2015-16	2014-15
i.	Annual turnover from Consulting business			
ii.	Total Assets			
iii.	Current Assets			

Note: Balance Sheet/ Auditor Certificate of last 3 years (FY 2014-2015, FY 2015-2016 and FY 2016-2017) shall be submitted as evidence of Annual Turnover.

7. Experience as Independent Consultant/Construction supervision of Highway projects, separately for PPP and non-PPP Projects during the last 7 years. ***

S.No.	Projects Name/Year	Type of Services rendered	Description of Highway Project / Length (kms)	Client (with Complete address, contact person, telephone Nos. and Fax Nos.)	Total Fee for the Consultancy Assignment (INR)	Fee received by Applicant (in case of JV / Association)	% age of total fee received by the firm	Approx. Cost of Highway Project	Period
	Sole Consultant/ Lead Partner of JV/JV Partner/ as associate Consultant								
1	2	3	4	5	6	7	8	9	10
		A . Completed/ Substantially completed projects: 1. 2. 3. B . Project in progress 1. 2. 3.							

8. Experience in DPR/ Feasibility Study cum Preliminary Design Report preparation of 2/4/6 laning / Bridge Highway Projects separately for the PPP and non-PPP projects during the last 7 years. ***

S.NO.	Projects Name/Year	Type of Services rendered	Length of Project (kms)	Client (with Complete address, contact person, telephone Nos. and Fax Nos.)	Total Fee for the Consultancy Assignment (INR)	Fee received by Applicant (in case of JV / Association)	% age of total fee received by the firm	Period
	Sole Consultant/ Lead Partner of JV/JV Partner/ as associate Consultant							
1	2	3	4	5	6	7	8	9

- ***a) 2/4/6 lane/Bridge work as applicable for the project for which RFP is invited. For 2-lane projects experience of 4/6 lane also to be considered with a multiplication factor of 1.5. Experience of 2 lane will be considered for 4/6 laning projects with a multiplication factor of 0.75. For standalone bridge projects, experience in bridge work (either standalone project or as a part of road project) only be considered.
- b) Only those projects, to be included in the table which are Highways Projects and for which client's certificates from the concerned Government agencies are enclosed.
- c) The details of bridges having length more than 200m (500m in case the project consist of bridges of length more than 500m) in the listed projects is to be specifically mentioned.
- d) The weightage given for experience of a firm would depend on the role of the firm in the respective assignments. The firm's experience would get full credit if it was the sole firm in the respective assignment. If the applicant firm has completed projects as JV with some other firms, weightage shall be given as per the JV share***. However if the applicant firm has executed the project as associate with some other firms, 25% weightage shall be given to the applicant firm for the projects completed under such association
- e) For weightage of experience in any past Consultancy assignment, experience certificate from the client shall be submitted. In absence of clear demarcation of JV share in client certificate, the weightage will be treated as 60 % for lead partner and 40% for minor partner. Annual turnover duly certified by Chartered Accountant shall be accepted. In case of non-availability of such documents no weightage of turnover/experience will be considered.

Annexure-III

Short listing Criteria

(A) Eligibility criteria for sole applicant firm.

S. No	Experience of the firm in last 7 years		Annual Turnover***
	Preparation of DPR (NH/SH/Equivalent)	Project Supervision / IC (NH/SH/Equivalent)	
1 (a)	The firm should have minimum experience of preparation of Detailed Project Report/ Feasibility Study cum Preliminary Design Report of 2/4/6 laning/Bridge project of aggregate length equal to 2 times or more of similar category for which REOI is invited.	The firm should have minimum experience of Project Supervision/ Independent Engineer/ Authority's Engineer of 2/4/6 laning/Bridge project of aggregate length equal to 3 times or more of similar category for which RFP is invited.	Annual turnover (updated average of last 3 years) of the firm from consultancy business should be equal to or more than 2% of Indicative Cost of Construction
1 (b)	Firm should also have prepared DPR/ Feasibility Study cum Preliminary Design Report for at least one project of similar category of 2/4/6 laning / bridge work of 40% of project length.	Firm should also have experience of Project Supervision/ Independent Engineer/ Authority' Engineer of at least one project of similar category of 2/4/6 laning/bridge work of length equal to 40% of project.	

(B) Eligibility Criteria for partners in case of JV(not more than 1 JV partners shall be allowed) shall be as under:

The lead partner must fulfill atleast 50% of requirements at 1(a) of table in para (A) above and other JV partner should fulfill atleast 30% of eligibility criteria as indicated at 1(a) of table in para (A) above. Also the lead partner and JV partner jointly should meet the eligibility criteria as mentioned at 1(a) of table in para (A) above. Lead partner should meet the criteria 1 (b) of table in para (A) above.

Note: The weightage given for experience of a firm would depend on the role of the firm in the respective assignments. The firm's experience would get full credit if it was the sole firm in the respective assignment. If the applicant firm has completed projects as JV with some other firms, weightage shall be given as per the JV share***. However if the applicant firm has executed the project as associate with some other firms, 25% weightage shall be given to the applicant firm for the projects completed under such association.

*** For weightage of experience in any past Consultancy assignment, experience certificate from the client shall be submitted. In absence of clear demarcation of JV share in client certificate, the weightage will be treated as 60 % for lead partner and 40% for minor partner. Annual turnover duly certified by Chartered Accountant shall be accepted. In case of non- availability of such documents no weightage of turnover/experience will be considered.

Following enhancement factor will be used for the cost of services provided and for the turnover from consultancy business to a common base value for works completed in India:

Year of completion of services / turnover	Enhancement factor
Financial year in which RFP invited	1.00
One year prior to RFP	1.10
Two year prior to RFP	1.21
Three year prior to RFP	1.33

Applicant should indicate actual figures of costs and amount for the works executed by them without accounting for the above mentioned factors.

In case the financial figures and values of services provided are in foreign currency, the above enhancement factors will not be applied. Instead, current market exchange rate (State Bank of India BC Selling rate as on last date of submission of the bid) will be applied for the purpose of conversion of amount in foreign currency into Indian Rupees.

Key Experts will not be evaluated at the short listing stage.